

MULTI-FAMILY SALES UPDATE

FOURTH QUARTER - 2018

Address	Units	Price	Price Per Unit	Total Building Square Foot	Year Built	Zip Code	Closing Date	Buyer's Location
4183 Troost Dr	193	1,250,000	6,477	202,380	1975	38128	10/23/2018	Cedar Rapids, IA
3085 Steele St	155	950,000	6,129	94,768	1973	38127	10/18/2018	Memphis, TN
2120 Ridgeway Rd	127	8,650,000	68,110	159,139	1975	38119	10/17/2018	Dallas, TX
3647 Rhodes Ave	108	3,090,000	28,611	119,221	1964	38111	10/23/2018	Cedar Rapids, IA
3775 Graves Rd	76	1,224,886	16,117	43,174	1974	38116	11/19/2018	Memphis, TN
3375 Overton Crossing	40	445,000	11,125	29,232	1964	38127	11/6/2018	Lewes, DE
1744 Graham St	22	525,000	23,864	16,488	1964	38108	10/30/2018	Long Branch, NJ
1973 Poplar Ave	20	1,710,000	85,500	15,624	1929	38104	10/12/2018	Freemont, CA
534 Lucy	16	175,000	10,938	4,992	1965	38106	10/9/2018	Memphis, TN
190 Hawthorne St	12	1,180,000	98,333	8,904	1925	38112	10/24/2018	Los Alamitos, CA
799 Mississippi Blvd	12	227,500	18,958	8,440	1964	38126	11/13/2018	Central Islip, NY
609 Exchange Ave	11	140,000	12,727	6,210	1955	38105	11/2/2018	Nashville, TN
288 Leath St	8	51,000	6,375	4,000	1960	38105	12/13/2018	Jackson, TN
940 J W Williams Ln	6	305,000	50,833	3,680	1964	38105	11/19/2018	Lancaster, CA
481 Walker	6	50,000	8,333	4,582	1973	38126	12/18/2018	Memphis, TN
414 Mclemore Ave	6	47,000	7,833	2,600	1962	38106	10/31/2018	Memphis, TN
1025 Wellington	5	45,000	9,000	3,772	1968	38126	12/18/2018	Memphis, TN
1909 Linden Ave	4	289,900	72,475	2,842	1929	38104	10/18/2018	Riverside, CA
2395 Forest Ave	4	170,000	42,500	3,098	1922	38112	11/9/2018	Lincoln, CA
820 Maury St	4	135,000	33,750	3,332	1928	38107	12/20/2018	Memphis, TN
1431 Latham St	4	41,000	10,250	2,450	1966	38106	11/9/2018	Cordova, TN
2383 Avery Ave	3	180,000	60,000	2,561	1954	38112	10/30/2018	Memphis, TN
1205 Vance Ave	3	178,750	59,583	2,842	1938	38104	11/13/2018	Memphis, TN
1887 Kendale Road	3	70,000	23,333	2,311	1953	38114	10/18/2018	Collierville, TN