

MULTI-FAMILY SALES UPDATE

THIRD QUARTER - 2020

Address	Units	Price	Price Per Unit	Total Building Square Foot	Year Built	Zip Code	Closing Date	Buyer's Location
4653 Cotton Dr	384	5,780,000	15,052	285,582	1967	38118	8/8/2020	Memphis, TN
9940 Paddle Wheel Dr	289	32,450,000	112,284	321,879	2001	38016	7/9/2020	Woodbury, NY
8341 Macon Rd	256	31,500,000	123,047	345,883	2003	38018	9/14/2020	Florham Park, NJ
1914 Poplar Ave	130	4,786,875	36,822	153,995	1924	38112	7/28/2020	Rancho Santa Fe, CA
1528 Ragan St	125	3,600,000	28,800	104,920	2005	38106	7/8/2020	Lakewood, NY
5473 Vandergreen Dr	98	950,000	9,693	58,094	1975	38116	7/30/2020	Brooklyn, NY
2600 Colonial Towers	83	3,500,000	42,168	109,335	1989	38016	8/31/2020	Memphis, TN
1103 Cooper St	80	3,640,000	45,500	84,810	1965	38114	9/29/2020	Piperton, TN
3775 Graves Rd	76	2,300,000	30,236	43,174	1974	38116	7/30/2020	Salt Lake City, UT
171 Merton St	63	2,800,000	44,444	56,782	1964	38112	8/21/2020	Reno, NV
27 Prescott St	44	3,100,000	70,454	42,606	1947	38111	9/9/2020	Rancho Santa Fe, CA
149 Windover Rd	38	3,000,000	78,947	36,138	1947	38116	9/9/2020	Rancho Santa Fe, CA
266 Bond Ave	32	380,000	11,875	14,398	1958	38106	8/24/2020	Memphis, TN
2038 Southern Ave	24	625,000	26,041	9,040	1960	38114	9/2/2020	Memphis, TN
650 Minor Rd	22	1,650,000	75,000	16,530	1966	38111	9/18/2020	Duluth, GA
1060 Merriwether Ave	22	690,000	31,363	14,875	1966	38105	9/9/2020	Memphis, TN
2783 Beverly Hills Rd	22	685,000	31,136	18,156	1972	38128	7/13/2020	San Diego, CA
1042 Merriwether Ave	12	590,000	49,166	7,434	1960	38105	8/11/2020	Memphis, TN
1645 Wells Station Rd	11	380,000	34,545	12,318	1962	38108	7/31/2020	Rye Brook, NY
216 Hollywood St	10	1,040,000	104,000	12,540	1965	38112	8/7/2020	College Grove, TN
1616 Monroe Ave	8	680,000	85,000	4,000	1960	38104	7/9/2020	San Luis Obispo, CA
304 Orleans St	8	450,000	56,250	6,358	1910	38126	9/8/2020	Plano, TX
1074 Seventh St N	8	250,000	31,250	5,350	1964	38107	9/30/2020	Moreno Valley, CA
1825 Castalia St	7	120,000	17,142	3,402	1958	38114	8/3/2020	Las Vegas, NV
1825 Castalia St	7	80,000	11,428	3,402	1958	38114	8/3/2020	Cordova, TN
1234 Harbert Ave	6	200,000	33,333	5,644	1966	38104	9/10/2020	Memphis, TN
487 Williams Ave	6	167,000	27,833	4,200	1964	38126	7/7/2020	San Antonio, TX
660 Jennette Pl	6	100,000	16,666	4,200	1962	38126	9/30/2020	Huntington Beach, CA
172 Clark Pl	4	340,000	85,000	4,070	1928	38104	7/16/2020	Memphis, TN
102 Belvedere Blvd	4	325,000	81,250	4,484	1915	38104	8/31/2020	Memphis, TN
137 Willett St N	4	250,000	62,500	3,434	1912	38104	9/14/2020	Memphis, TN
1912 Hubert Ave	4	100,000	25,000	2,912	1960	38108	9/11/2020	Minneapolis, MN
401 Laclede Ave	4	95,000	23,750	2,912	1966	38126	7/8/2020	Memphis, TN
285 Lucy Ave	4	48,000	12,000	2,500	1960	38106	9/2/2020	Memphis, TN
3385 Lamphier Ave	4	12,000	3,000	2,314	1912	38122	9/25/2020	Memphis, TN

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